



Preferred Product Network Contact Directory

4135 North Front St., Harrisburg, PA 17110

Toll-Free Number: 877-270-5592

Direct 10 Digit Extension: Opt 9 Fax: 717-703-4780

Crump Staff Email: firstname.lastname@crump.com

To reach the appropriate team, utilize the options below with our toll-free number.

LIFE SALES TEAM	LIFE CLIENT SERVICES TEAM	CONTRACTING
<p>Team Loop: Opt 1, Opt 1 Email: hbgsalesupport@crump.com</p> <p>Supervisor Kristen Davis.....717-736-8048</p> <p>External Life Wholesaler Jerry Mattern, CLU, ChFC...717-736-8054</p> <p>Life Wholesaler Drew Newcomer.....717-736-8031</p> <p>Internal Wholesaler Robert Bancroft.....717-736-8006</p> <p>Advanced Sales Support Karl Heideman.....213-337-3165 Thomas McKay.....585-825-9220</p>	<p>Team Loop: Opt 1, Opt 2 Email: silvertteam@crump.com</p> <p>Client Services Team Dawn Brenner.....612-253-2432 Sara Jefthas.....717-736-8124 Angel Myers.....717-736-8203 Cariemar Ortiz-Garces.....407-244-7621 Marianne O'Shea.....717-736-7816</p> <p>Supervisor Dawn Knapp.....717-736-7818</p>	<p>Life and Fixed Annuity Appointments Team Loop: Opt 6 Email: cntrgppn@crump.com Fax: 717-703-4702</p> <p>Variable Annuity Appointments Email: ppnvaappointments@principal.com Fax: 844-856-6311</p>
		COMMISSIONS
		<p>Life and Fixed Team Loop: Opt 7 Email: commissions@crump.com Fax: 717-703-4979</p> <p>Xtiva Commission Statement Questions Sales Comp Admin: 888-774-6267 ext 51890 Email: commissions.psi@principal.com</p>
		BROKER OF RECORD CHANGES
		Email: PPN.BOR@principal.com
FIXED ANNUITY (INDEX AND NON-INDEX) SOLUTION CENTER		
<p>Sales Team Loop: Opt 2, Opt 1 Client Svcs Loop: Opt 2, Opt 2 Client Svcs: Tracy Jennings.....704-927-4185 Vicki Travis.....717-736-8108 Mercedes Wiedrich.....818-444-1316</p>	<p>Sales Email: annuity@crump.com</p> <p>Supervisor, Client Services Victoria Miggins....717-214-5938</p> <p>Case Concierge Specialist Phyllis Weible.....717-526-7362</p>	<p>External Annuity Wholesaler Joseph O'Donnell.....860-321-2416</p> <p>Internal Annuity Wholesaler Andy Deus.....801-322-7452 Drew Hardgrove.....717-233-1804</p>
VARIABLE ANNUITY, VARIABLE LIFE, FIXED INDEXED ANNUITY APPLICATION SUBMISSION		
<p>Team Loop: Opt 3 Lisa Gentry.....717-736-7848</p>	<p>Email: ppnvariable@principal.com Fax: 717-703-4788</p>	<p>VA Appointments Only: ppnvaappointments@principal.com</p>
DI SOLUTION CENTER		
<p>Sales Team Loop: Opt 5, Opt 2 Client Svcs Team: Opt 5, Opt 3 Email: slcditeam@crump.com Client Svcs: Amanda Kroll.....503-205-1059</p>	<p>Sales Email: DIsupportcenter@crump.com</p> <p>Sr. Case Manager Specialist, Client Services Stacy Behrmann....801-533-7827</p>	
LONG TERM CARE SOLUTION CENTER		
<p>Sales Team Loop: Opt 4, Opt 4 Email: LTCquotes2@crump.com</p> <p>Client Svcs Team: Opt 4, Opt 3 Email: LTCNB@crump.com Fax: 800-486-6585 Client Svcs: Kaycie Mead.....801-519-7996</p>	<p>Supervisor, Client Services Kathryn Kupukaa.....801-322-7432</p>	<p>LTC External Wholesaler Susan Weiland, CLTC.....410-559-2494</p>
WEBSITE SUPPORT		TRANSACTION CENTER SUPPORT
<p>Phone: 888-246-0011 Email: websupport@crump.com</p>		<p>Team Loop: Opt 8</p>
PRINCIPAL STAFF		
<p>Email: lastname.firstname@principal.com</p>		
Carla Beitzel, AVP		717-736-7849
Staci Hardy, CLU, ChFC, Director of Distribution & Finance		717-736-7938
Jennifer Thorp, Asst Director, Operations		717-736-7851
Michele Yingling, Brokerage Consultant		717-703-5328
Lisa Gentry, FLMI, ARA, ACS, Account Manager		717-736-7848
Ronald Cale, FLMI, Technical Underwriting Director		717-736-7951
Isaac Dyer, FLMI, ACS, Senior Underwriting Consultant.....		717-736-7939
Bryan Simmons, Underwriting		610-263-8668
Jennifer Hoon, Business Operations Associate.....		717-736-8107
Jodi Wagner, Operations Manager		717-736-7847

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