



Preferred Product Network Contact Directory

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Crump Staff Email: firstname.lastname@crump.com

To reach the appropriate team, utilize the options below with our toll-free number.

| LIFE SALES TEAM | LIFE CLIENT SERVICES TEAM | CONTRACTING |
|--|---|--|
| <p>Team Loop: Opt 1, Opt 1 Email: hbgsalessupport@crump.com</p> <p>Supervisor Kristen Davis.....717-736-8048</p> <p>External Life Wholesaler Jerry Mattern, CLU, ChFC...717-736-8054</p> <p>Life Wholesaler Drew Newcomer.....717-736-8031</p> <p>Internal Wholesaler Robert Bancroft.....717-736-8006 Jericho Mazureau.....717-317-5293</p> <p>Advanced Sales Support Brandi Graver.....717-736-7936 Howard Jonas.....301-272-9200</p> | <p>Team Loop: Opt 1, Opt 2 Email: silvertteam@crump.com</p> <p>Client Services Team Dawn Brenner.....612-253-2432 Jennifer Hoon.....717-736-8107 Sara Jefthas.....717-736-8124 Angel Myers.....717-736-8203 Cariemar Ortiz-Garces.....407-244-7621 Marianne O'Shea.....717-736-7816</p> <p>Supervisor Dawn Knapp.....717-736-7818</p> | <p>Life and Fixed Annuity Appointments Team Loop: Opt 6 Email: cntrgppn@crump.com Fax: 717-703-4702</p> <p>Variable Annuity Appointments Email: ppnvaappointments@principal.com Fax: 844-856-6311</p> |
| | <p>LIFE UNDERWRITING Ronald Cale, FLMI.....717-736-7951 Isaac Dyer, FLMI, ACS.....717-736-7939 Bryan Simmons.....610-263-8668</p> | <p>COMMISSIONS Life and Fixed Team Loop: Opt 7 Email: commissions@crump.com Fax: 717-703-4979</p> <p>Xtiva Commission Statement Questions Sales Comp Admin: 888-774-6267 ext 51890 Email: commissions.psi@principal.com</p> |
| <p>BROKER OF RECORD CHANGES Email: PPN.BOR@principal.com</p> | | |
| <p>FIXED ANNUITY (INDEX AND NON-INDEX) SOLUTION CENTER</p> | | |
| <p>Sales Team Loop: Opt 2, Opt 1 Client Svcs Loop: Opt 2, Opt 2 Client Svcs: Tracy Jennings.....704-927-4185 Vicki Travis.....717-736-8108 Mercedes Wiedrich.....818-444-1316</p> | <p>Sales Email: annuity@crump.com</p> <p>Sr. Case Manager, Client Services Jared Mitterling....717-736-8057</p> | <p>External Annuity Wholesaler Joseph O'Donnell.....860-321-2416</p> <p>Internal Annuity Wholesaler Andy Deus.....801-322-7452 Natalie LaFreniere.....801-322-7437</p> |
| <p>VARIABLE ANNUITIES</p> | | |
| <p>Team Loop: Opt 3 Lisa Gentry.....717-736-7848</p> | <p>Email: ppnvariable@principal.com Fax: 717-703-4788</p> | <p>VA Appointments Only: ppnvaappointments@principal.com</p> |
| <p>DI SOLUTION CENTER</p> | | |
| <p>Sales Team Loop: Opt 5, Opt 2 Client Svcs Team: Opt 5, Opt 3 Email: slcditeam@crump.com Client Svcs: Amanda Kroll.....503-205-1059</p> | <p>Sales Email: DIsupportcenter@crump.com</p> <p>Sr. Case Manager Specialist, Client Services Stacy Behrmann.....801-533-7827</p> | |
| <p>LONG TERM CARE SOLUTION CENTER</p> | | |
| <p>Sales Team Loop: Opt 4, Opt 4 Email: LTCquotes2@crump.com</p> <p>Client Svcs Team: Opt 4, Opt 3 Email: LTCNB@crump.com Fax: 800-486-6585 Client Svcs: James Merdinger.....801-656-0504</p> | <p>Supervisor, Client Services Kathryn Kupukaa.....801-322-7432</p> | <p>LTC External Wholesaler Susan Weiland, CLTC.....410-559-2494</p> |
| <p>WEBSITE SUPPORT Phone: 888-246-0011 Email: websupport@crump.com</p> | | <p>TRANSACTION CENTER SUPPORT Team Loop: Opt 8</p> |
| <p>PRINCIPAL STAFF</p> | | |
| <p>Email: lastname.firstname@principal.com</p> | | |
| Carla Beitzel, AVP | | 717-736-7849 |
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| Staci Hardy, CLU, ChFC, Director of Distribution & Finance | | 717-736-7938 |
| Michele Yingling, Brokerage Consultant | | 717-703-5328 |
| Lisa Gentry, FLMI, ARA, ACS, Account Manager | | 717-736-7848 |
| Ronald Cale, FLMI, Underwriting | | 717-736-7951 |
| Isaac Dyer, FLMI, ACS, Underwriting | | 717-736-7939 |
| Bryan Simmons, Underwriting | | 610-263-8668 |
| Jennifer Hoon, New Business Case Consultant | | 717-736-8107 |
| Jodi Wagner, Operations Manager | | 717-736-7847 |

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